



13313 Redfish Lane #107
Stafford, Texas 77477

1-877-311-3373

www.factorydirectsafety.com



- Sales, Marketing & Distribution business created to support UNIPHOS detector tubes in North America
- Over 25 years experience in the gas detection business
- Focused technical customer support
- Based in Stafford, Texas USA

Team

- Brent Yaschuk - President
- Werner Haag - Sr. Chemist PHD
- Jack Wernli - Sales Management
- Vanessa Gage - Customer Service
- Shana Hart - Sales



- Manufacturer of gas detector tubes for over 17 years in India
- Full range of detector tubes and pumps
- 1.5B corporation doing business in 23 countries
- Committed to quality with ISO 9001 certifications

History of Stain Tubes

- Tubes first developed at Harvard University around 1917 to measure Carbon Monoxide
- Replacing the Japanese Waltzing Mouse and the Canary
- Early tubes mostly used for mining industry, confined spaces and H₂S and CO

**Tubes that
Never Expire.**

Get the **Uniphos™** advantage
supplied by **Factory Direct
Safety & Environmental Inc.**

WWW.FACTORYDIRECTSAFETY.COM

FACTORY DIRECT
SAFETY & ENVIRONMENTAL INC.


UNIPHOS



**Tubes that Never Expire
HOW????**

[Tech Note 3](#)

Tubes That Never Expire

- ❖ 12 Tubes per box
- ❖ Easy to read instructions on the back
- ❖ Focus on distributed by
- ❖ FDSE a Texas company



Piston Pump ASP-21



FDSE Advantage

- **TUBES THAT NEVER EXPIRE**
- ISO 9001 Certification
- 1 Dozen tubes (12)
- Limited lifetime warranty on pumps
- Pump Trade-out incentive (6 boxes of tubes required to get free pump, with trade-out)
- Low Cost per tube only \$3.75 per tube for any gas
- Locally stocked in Stafford, TX to support distributors!

FDSE website

- www.factorydirectsafety.com
- easy to use
- sell exclusively through distribution channels

Thank-you



Questions???